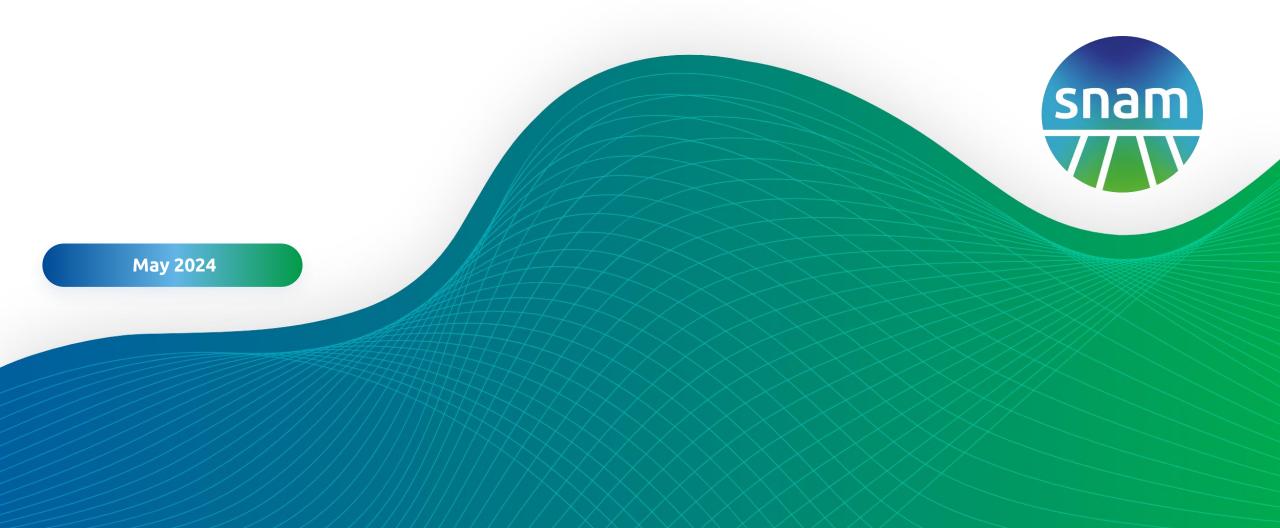
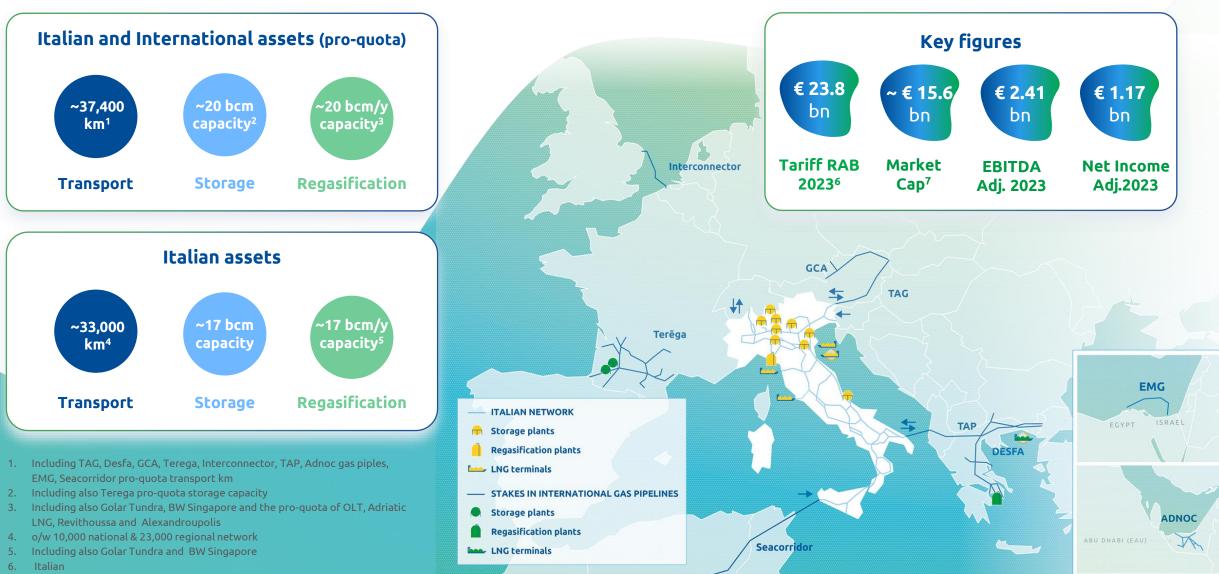
# Energy infrastructure for a sustainable future



### Snam, a leading pan European gas infrastructure operator



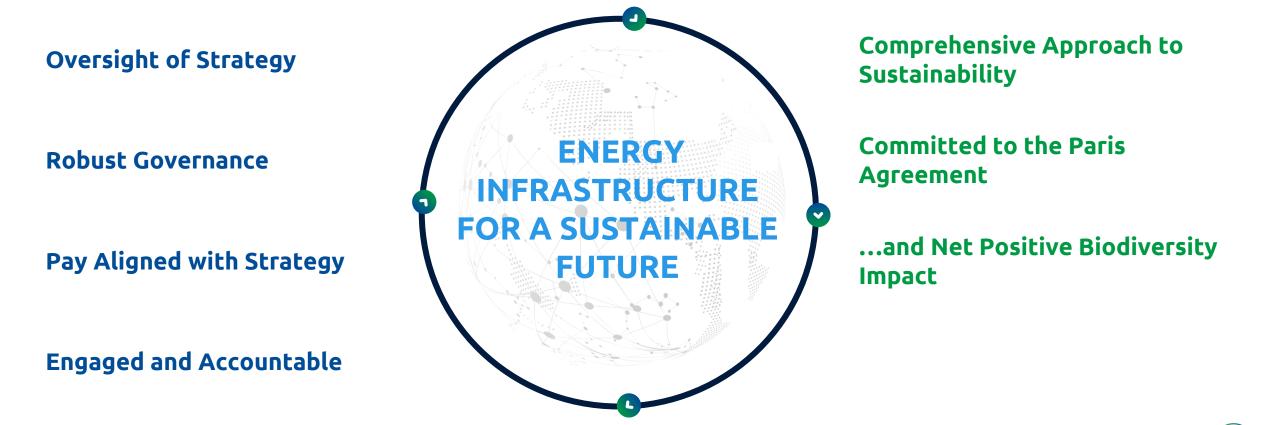


7. At December 31, 2023

### **Opening remarks**



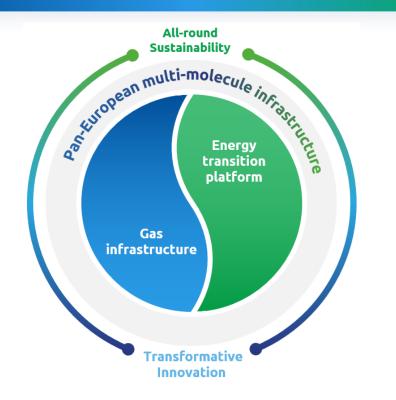
Snam's Board od Directors, guided by its robust governance, oversees its long-term strategy while fostering an engaged and accountable culture. We have always been comprehensive in our approach to sustainability and remain committed to the Paris Agreement.



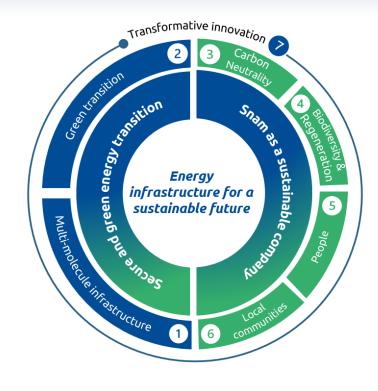
### Our Ambition: Energy infrastructure for a sustainable future

With two businesses that are synergistic and progressively interconnected, Snam's aim is to become a modular, flexible, and repurposeable infrastructure to secure energy supply across Italy and Europe. To achieve this, Snam will leverage two key strategic levers: sustainability, and innovation.

### Integrated Strategic Framework

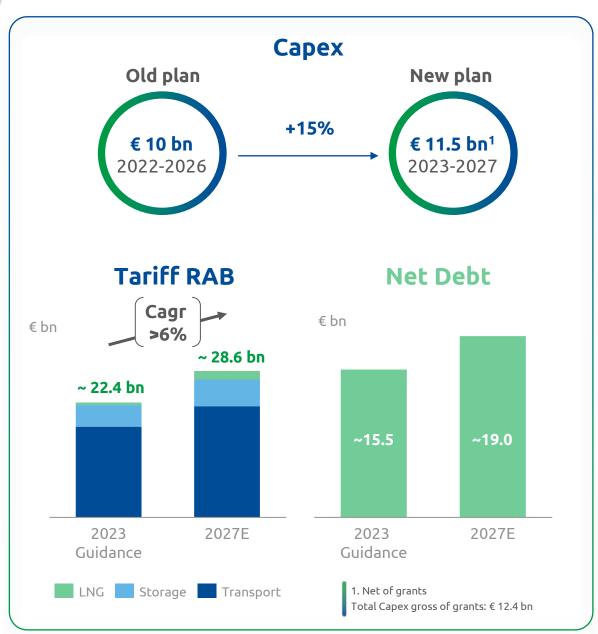


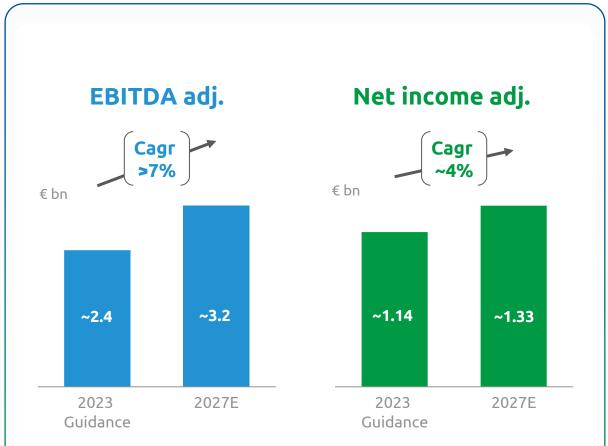
### All-round Sustainable Strategy



### 2023-2027 Strategic Plan: key figures







#### 100 bps higher EPS growth vs Old Plan

5

### Snam's Sustainability journey: what we achieved



**Methane emissions :** -57% vs 2015 and 3 years gold standard by UNEP on methane emissions



**Governance:** Sustainable value creation introduced in the By-laws, including energy transition businesses and BoD gender balance



3

>

### Employee inclusion and Well-being: 84%

engagement index by employees in 2023



**Sustainable finance: 80%** target on Sustainable Finance already achieved in 2023

**Certifications:** recent achievements in energy efficiency, anti-corruption and gender equality



 $\rightarrow$ 

**Commitments:** Net Zero on all emissions by 2050 & first TSO to be part of **SBTN** engagement program and to commit to net positive impact on biodiversity by 2027

#### Main impact on SDGs



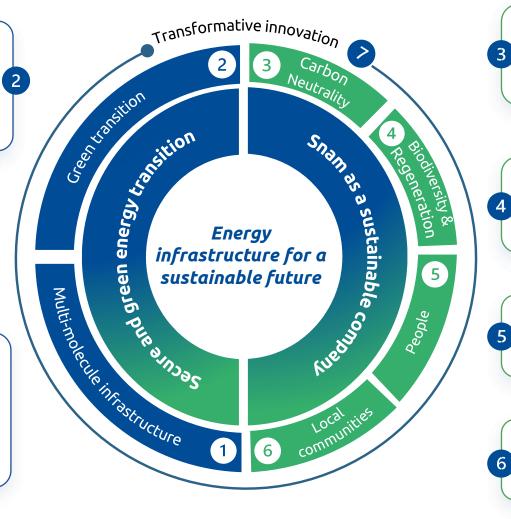
58% of CapEx<sup>1</sup> are aligned with the UN SDGs and 37% to European Taxonomy

### All-round Sustainable Strategy: a 7 pillars framework



Develop an **energy transition platform** to reach system's decarbonization and sustainable growth through inclusive pathways of change<sup>1</sup>

Embed a culture of **innovation** within all Snam's People to maximize technology effectiveness, thus enhancing asset safety, reliability, sustainability and value chain capabilities



**Decarbonize** the core business in line with our path to **Net Zero**, while partnering with suppliers to promote the sustainability of the whole value chain

Leverage every new infrastructure project to positively impact on Nature and local environment, following a Science Based approach

**Empower** all **Snam's People** worth, fostering professional growth and providing comprehensive care

Keep **generating value** for **local communities**, acting as System Operator being attentive to territory needs

### Full scorecard aligned with the 7 pillars framework



	KPIs	2023 Actual	<b>2024</b> Target	<b>2027</b> Target		KPIs	2023 Actual	<b>2024</b> Target	<b>2027</b> Target
een	• Avoided CO <sub>2</sub> emissions (ktCO <sub>2</sub> e) <sup>1</sup>	102.9	105	500		Employees engagement index (%)	84	>80	>80
sition	• H <sub>2</sub> readiness length of network certified (km)	1,513	1,900	3,000		• Women in exec. and middle-mgmt. roles (%)*	25.9	26	27.5
	Gas Transportation operational availability <sup>2</sup> (%)	>99	>99	>99	People	<ul> <li>IpFG (Combined Frequency and Severity Index)<sup>5*</sup></li> </ul>	0.47	< min. 3y <sup>5</sup>	< min. 3y <sup>s</sup>
ilti-	• Production of biomethane (Mscm)	24.4	20	160	People	• Gender pay gap (%) <sup>6</sup>	-	-	+/- 5
ecule struct.	• Invest. related to the CCS Ravenna Project Phase 1+2 (€M)	<sup>3</sup> 65	120	370		• Participation in welfare initiatives (%)	57.9	75	80
						• Training hours delivered to employees (h/capital)	37	36	40
bon rality	<ul> <li>Reduction of total natural gas emissions (%)*</li> <li>Introd. ESG criteria in scoring models (% of contracts)*</li> <li>RES<sup>4</sup> on total electricity consumption (%)</li> <li>Tot. procurem. Spending on suppliers w/decarb. Plan (%)</li> </ul>	-56.67 35 63 23	-57.5 35 52-55 25	-64.5 65 100 35	Local Communit.	<ul> <li>Benefits for local communities over reg. revenues (%)</li> <li>Value released at local communities (€M)</li> <li>Avg customer satis. rate for service quality (1-10)<sup>7</sup></li> </ul>	0.4 1,451 8.1	~1 >1,000 >8.1	~1 >1,000 >8.1 <sup>7</sup>
versity gener.	<ul> <li>Zero Net Conversion by 2024</li> <li>Net Positive impact by 2027</li> <li>Vegetation restored in areas of pipes constr. (%)</li> </ul>	99.9	99.9	<b>У</b> 99.9	Transform. Innovation	<ul> <li>Investments in Innovation as % of revenues</li> <li>Start-ups accelerated after PoC (#)<sup>8</sup></li> <li>Process digitalized and processes with AI (% of total)</li> <li>Projects covered by <i>Security by Design</i> cyber approach (%)</li> </ul>	3.3 11 (22) 100/10 ) New KPI		3 27(30) 100/20 100
ncial :O2	<ul> <li>ESG Finance over total funding available (%)*</li> <li>CapEx EU Taxonomy-aligned (% of total)</li> <li>Revenues EU Taxonomy-aligned (% of total)</li> </ul>	81 29 26		85		<ul> <li>CapEx SDG-aligned (% of total)</li> <li>Scope 1 and 2 CO2 emissions reduction (% v. 2022)<sup>9</sup></li> </ul>	61 -10		-25
inable	<ul> <li>ESG matters discussed at BoD meetings (&gt;40% of BoD discussed at BoD meetings)</li> </ul>	ussions wit			c ()				

principles - 3<sup>rd</sup> parties subject to procure. Process on which reputational checks are performed (100% of suppliers with reputational checks performed)

• Italian territory covered by cyber resilience field tested scenarios (100% of Italian territory covered)

1. Emissions avoided to 3rd parties thanks to the Group's activities and investments in the infrastructure. 2. Previously called "Reliability levels on gas supply". 3. Cumulated figure 2023-2027. 4. Renewable Energy Source computed on regulated perimeter 5. Snam targets to have an index lower than the minimum of the latest 3 years. 6. For equivalent organizational positions. 7. The target indicated refers to a spontaneous initiative by Snam to measure service quality through the annual survey, using a scale of values from 1 to 10, however, we are expecting a change in the service quality assessment methodology in the coming years. In this case, the annual target will have to be modified accordingly. 8. KPI represents both the number of startup accelerated and the number of Proofs of Concept (PoC). 9. Reduction computed on regulated perimeter. (\*) Numbers subject to final approval by committees involved in the remuneration process.

# Agenda



### Governance



Road to Carbon Neutrality



**Biodiversity & Regeneration** 



**Snam People** 



Engagement & Local Communities



Key Data



#### 1. In accordance with the Italian Corporate Governance Code

56%

Sustainability

Skills:

44%

Strategy

2. Officers of the jointly controlling shareholders who have been elected to the Board upon proposal of such shareholders

56%

Sector

78%

Corporate

Governace

3. N&R = Nomination & Remuneration (67% independent), Audit = Audit, Risk and Related Parties Transactions (100% independent), and ESG = ESG and Energy Transition Scenarios (75% independent)

### **Robust Governance**

#### Appointed on April 27, 2022

Board of Directors	Monica de Virgiliis	Stefano Venier	Massimo Bergami	Laura Cavatorta	Augusta Iannini	Piero Manzoni	Rita Rolli	Qinjing Shen	Alessandro Tonetti
board of Directory	Chair	CEO	Non-Executive Director						
Independent Director <sup>1</sup>	$\checkmark$		$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	(2)	(2)
Gender	Female	Male	Male	Female	Female	Male	Female	Male	Male
First appointment	2016-2019 2022	2022	2022	2019	2022	2022	2019	2022	2016

**Effectiveness:** 

Induction &

Training

Programs

Joint Cross-

Committee

Meetings







See Next Slide

67%

Independent

44%

Female

### Self-Assessment

Strategy

Workshop

### **Board evaluation**

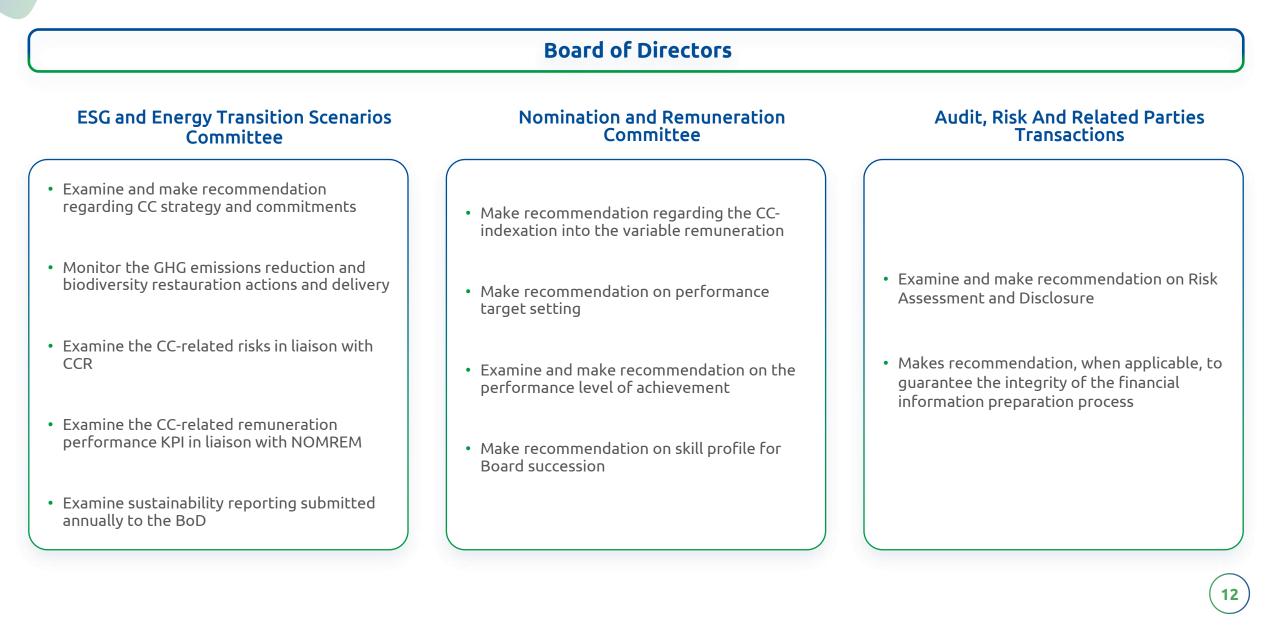


An evaluation of the organization and functioning of the Board and its Committees is conducted **every year**, coordinated by the Chairperson and supported by the ESG & Energy Transition Scenarios Committee. In 2022, the Board chose to perform its evaluation with the support of an **independent external advisor** and organize it on a **three-year roadmap**.

#### First Year (2022) Second Year (2023) Third Year (2024) The starting 'snapshot', with a specific focus on A targeted evaluation of progress and support The final evaluation with focus on the elements issues related to the functioning of the Board for the analysis of Board Culture accompanied to support the composition of the Board to be and the Committees. by the analysis of individual contribution. appointed in the following term 2023 Board Evaluation covered three areas: Outcomes of the 2023 Board Evaluation: Evaluation Survey of the level of satisfaction with the actions The two surveys showed satisfaction with the implementation of the requests formulated in 2022, implemented since 2022. and suggestions to further streamline the functioning of the Board and Committees. The analysis of dynamics and culture established that the Board culture is... • ... characterized by interpersonal trust and mutual respect, a collaborated and engaged Board Survey on functioning of the Board and Committees attitude, well-structured planning, respected deadlines, and clear responsibilities. including, role and responsibilities of Directors. • ... marked by a particular focus on problem-solving and a disciplined work organization, with 2023 precise and timely supporting documentation. Looking forward, Board members aim to boost forward-thinking perspective by exploring Analysis of the dynamics of the group behavior and unchartered territories and innovation. the culture of the Board

### Zoom on Climate Change BoD's oversight



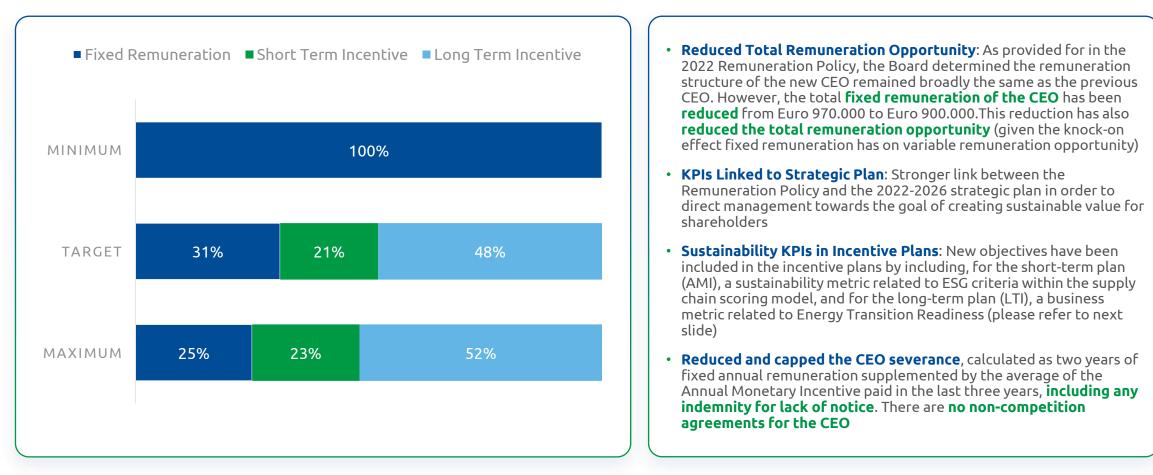


### **Pay Aligned with Strategy**



Key highlights - 2023

Remuneration Policy aims at ensuring alignment with the Company's strategic objectives considering the characteristics of the business and the industry while ensuring that the variable component represents a significant portion of total remuneration. Snam's Remuneration Policy and Report remains one of the highest supported within the FTSE MIB.



#### Pay mix - 2023

### **Remuneration KPIs**



New KPIs approved at the 2023 AGM

#### Annual Monetary Incentive – 2023 KPIs<sup>1</sup>

КРІ		Description	Weight
Adjusted EBITDA			30%
		Investments gas infrastructure 1: Spending: Reculated gas infrastructure	10%
Investments		Investments gas infrastructure 2: Milestones main projects	5%
Energy security projects		Strengthening the regasification capacity	20%
Non-regulated busine Achieving milestones	SS	Biomethane and Energy efficiency	15%
	COREC4 AD	Weighted index of frequency and severity of accidents of employees and contractors	10%
Sustainability	COREC4 PS	Sustainabile finance: new committed funding (euro/mln)	5%
	COREC4 PO	ESG criteria in supply chain scoring model	5%

#### Long-Term Variable Share-Based Incentive Plan (2023-2025 LTIP)<sup>1</sup>

КРІ	Description	Weight
Adjusted net profit		40%
Value added <sup>2</sup>		20%
	Km H2-Ready	10%
Energy transition readiness	(MW Biomethane installed	5%
	Project and market design CCS H2	5%
COR W	Reductions in natural gas emissions	10%
Sustainability	Gender diversity in Snam's management	10%

1. See pag. 19 of 2023 Snam Remuneration Report

2. Calculated as the change in RAB in the reference period plus dividends distributed and treasury shares repurchased and reduced by the change in net debt

### **Remuneration: what is new**



### New

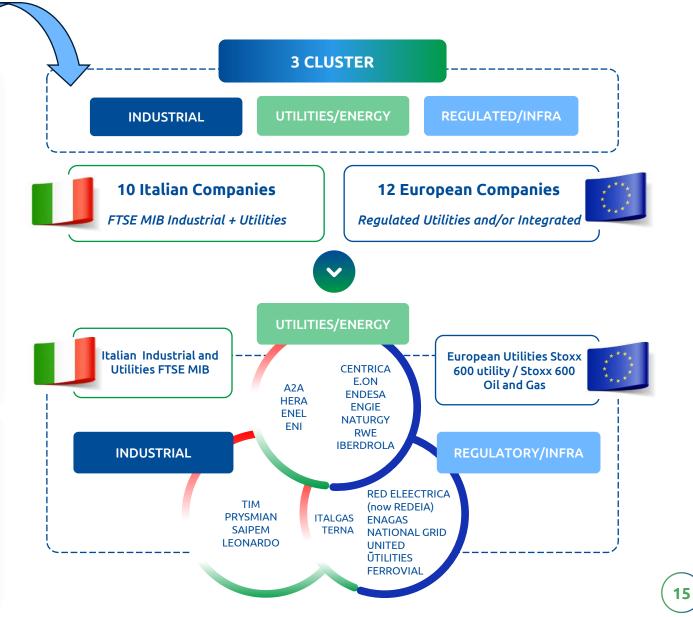
New

#### Updated peer group

- In January 2024, the Nomination and Remuneration Committee conducted a process to update the panel of companies to be used for compensation benchmarking
- For the compensation benchmarking of the CEO and General Manager, a peer group of 22 companies has been identified, balanced between Italian and European firms
- These were selected based on criteria considering comparability with Snam in terms of business and operational model
- With the new panel, the CEO positioning has not changed, resulting in between Median and First
   Quartile

#### Share Ownership Guidelines (SOGs)

- To be proposed to the BoD the introduction of SOGs for the CEO where he would be required to hold shares worth at least 200% of his fixed remuneration, to be achieved within a compliance period of 5 years.
- Once the minimum requirement is met, the CEO need to **consistently maintain** the number of shares that satisfied the requirement **until the end of their tenure**.



### Enterprise Risk Management (ERM) approach

>



With the aim of continuously enhancing our risk management system, in 2023 we adopted the following:<sup>1</sup>

- The Group risk appetite framework
- Refinements on both methodological and governance aspects of our ERM risk assessment, to enhance it as a managerial and strategic tool
- Climate Change Risk Management Framework

• **Higher risk-informed contribution** to both decision-making and strategic processes in line with the risk appetite approved by the Board of Directors

**Objectives** 

- Simplification of the ERM process and rationalization of the number of mapped risks
- Improved usability and expansion of the informative scope of the risk assessment results
- Enhanced integration with Sustainability Processes (materiality analysis – stakeholder engagement)
- Sustainability risks refocusing
- Risk Culture enhancement

#### Outcomes

- Adoption of the Group Risk Appetite Framework
- Introduction of a distinction between inherent risk severity and residual risk severity
- Update and evolution of probability and impact assessment scales
- Evolution of the **reputational impact assessment scale** in line with the materiality analysis
- Transition from a **rationale of ESG-related risk identification and assessment to a rationale of Sustainability-relevant risks**
- Consolidation of Risk Response analyses
- Vertical analysis for integrating the risk assessment (e.g., Climate Change Risk Management framework)

### **Climate Change Risk Management Framework**



Identification, measurement, and management of risks and opportunities associated with climate change that may impact industrial, economic, and sustainability objectives (transition risks) as well as the integrity of tangible (physical risks) and intangible assets

**Risks**: Gas volumes reduction for milder winters

favour of the use of biomethane and hydrogen

**Risk:** emergence of new regulation regarding

Opp: Investments increase in decarbonization and

**Opp:** Progressive change in the market context in

#### Methodology

- Physical & transition risks analyzed
- Alignment with key **international references**
- Perimeter: 48 sites + pipelines (99% ebitda)
- Different approaches and tools based on the **time horizon** of the analysis
- Integration of CCRM analysis outcomes into the **ERM assessment**
- Scenario analysis according to IPCC scenarios: RCP1.9 (Paris), RCP4.5, and RCP8.5

#### Outcomes

- Economic impacts of physical risks on assets are negligible in the short to medium term due to the effectiveness of direct (ie mitigations, insurance coverage, etc.) and indirect safeguards (ie structural characteristics)
- The potential long-term climate exposure (2040) of the assets does not show significant changes in the RCP 1.9 and 4.5 scenarios, while it exhibits a more pronounced impact in the RCP 8.5 scenario
- **Transition risks are limited in the short to medium term** with increased exposure to reputational aspects (ie achievement of sustainability targets). Risks intensify in the long term in the Net Zero scenario (RCP 1.9, SSP1, NZE), mitigated by repurposing activities and energy transition opportunities

#### Physical risks<sup>1</sup>

- 1. River flood
- 2. Coastal flood
- 3. Cyclone or tornado
- 4. Hailstorm
- 5. Landslide or avalanche
- 6. Wildfire
- 7. Heatwave
- 8. Cold wave
- 9. Strong wind
- 10. Water scarcity

Market<sup>2</sup>

**Regulatory:** 

polluting emissions

energy efficiency projects

#### **Transition risks**

#### Technological:

**Risk:** delay / higher costs for development of transition technologies

**Opp:** competitive advantages from timely development of technologies for the transition

#### **Reputational:**

**Risks** : reputational disadvantages due to delays /failures in achieving sustainability targets

**Opp**: advantages in terms of positioning and market attractiveness (sust. fainance)

1. Aligned with EU Taxonomy risk focus

2. Change in the consumers behaviours and in the demand of some raw materials and product

### Cybersecurity risk management

Cybersecurity plays a crucial role in preventing or addressing diverse events, ranging from compromising individual workstations to the degradation of entire business processes

#### Security incident response team, Cyber Security by design & Security Awareness & Security Incident Management & Security tests Training Intelligence The human factor is a core aspect for The team oversees Cyber Security Incident Management model to counteract cyber improving cyber security. Initiatives to A process enforcing specific security threats increase awareness: **requirements** and adequate verifications In the 2023, the Team managed: • 6 White Phishing campaigns for a total for each application and infrastructure of 20,262 e-mails sent • 24/7 security monitoria development Cyber Security learning course launched • 6,738 security events and 1,141 trained persons During the 2023, the process was applied • 2,200 Cyber Threat Intelligence alerts • **39** warning mail sent to users related to to **55** applications/projects, and **29** real phishing campaigns Threats Monitoring: security tests were performed • 5 cyber incident simulations, 3 of which >100 potentially compromised accounts • related to the resilience of core Ca 60 compromised third parties business processes



### **Policies**



#### SNAM POLICIES OVERVIEW

- Policy Diversity & Inclusion
  - Gender Equality Policy
  - Recruiting Policy
  - Anti-Harrassment Policy
- Human Rights Policy
- Policy for managing dialogue with the Shareholders and other stakeholders
- Stakeholders Engagement Policy
- Management of Philantropic Activities and Social Initiatives Policy
- Social Supply Chain Policy
- HSEEQ Policy (including Energy management)
- Sustainable Development Policy
- Business Continuity Management Policy
- Anti-Corruption Policy

#### 2023 NEW POLICIES AND UPDATES

#### Climate Policy Committment:

Enhancing transparency by disclosing climate-related lobbying activities and assessing their alignment with the objectives of the Paris Agreement.

Demonstrating clear commitment to climate goals.

G

#### Gender Social Transition Policy:

It guides transgender individuals in their gender affirmation. Emphasizes the importance of inclusive values and encourages positive impact through words and actions.

#### Anti-Corruption:

Snam adheres to **ISO 37001:2016** standards, implementing an Anti-Corruption Management System. This includes an approved **Anti-Corruption Policy**, overseen by the Anti-Corruption Committee with support from Compliance & Business Integrity.

The policy underscores senior management and board commitment to corruption prevention.

#### Continuously updating our policies



### **Tax Transparency Report**



The document, drafted on voluntary basis and published for the first time in 2023 (fiscal year 2022) to:

- Promote a transparent and collaborative relationship with all stakeholders
- Represent tax governance and how the tax strategy and tax risk management are implemented
- Provide an overview of the contribution of taxes paid domestically and internationally by the Group

#### **MAIN TOPICS**

- **Tax Contribution to ESG**: exhaustive picture on the role of the Tax element in the ESG area, in particular with reference to the ESG Scorecard
- **Tax Reporting**: overview on the Total Tax Contribution, differentiating between Taxes borne and Taxes collected by the Group and of the main KPIs
- **Tax Strategy**: overview on the control and the principles taken into account with reference to Tax strategic decisions
- **Tax Risk Controls**: an outline on the control system's architecture (e.g. Tax Control Framework), the Group Tax control's tools and the relation with the Tax Authorities



#### COUNTRIES



# Agenda



### Corporate governance



### Road to Carbon Neutrality



Biodiversity & Regeneration



Snam People



**Engagement & Local Communities** 

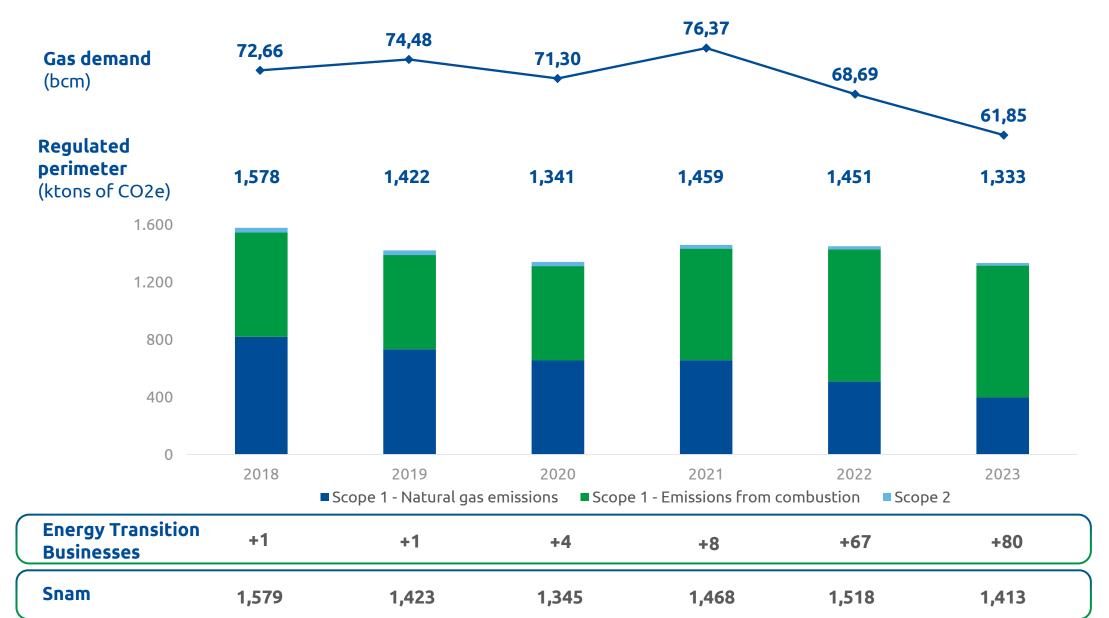






### Historical Scope 1&2 emissions evolution

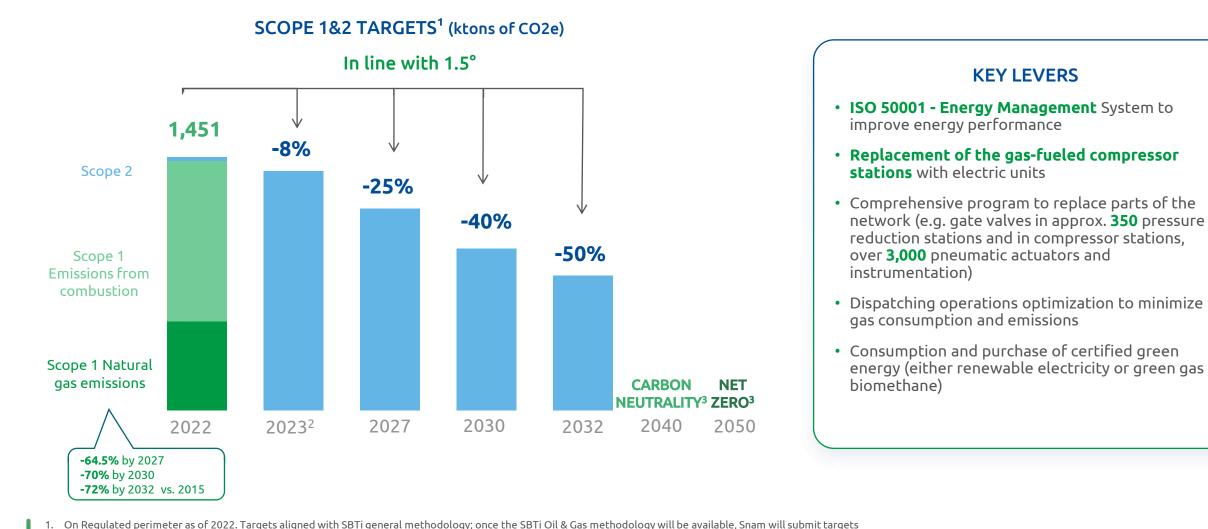




22

### Scope 1+2 reduction targets and key levers





2. -4% vs 2022 on Group Perimeter

3. On full Snam Group perimeter

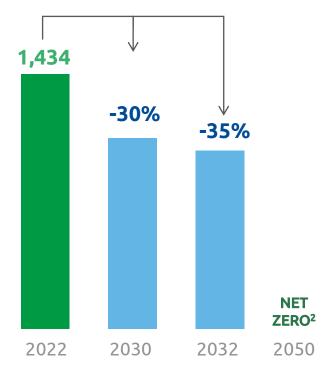
### Scope 3 reduction targets and key levers



SCOPE 3 EMISSIONS TARGET<sup>1</sup>

(ktons of CO2e)

#### 1.5° / well below 2°



#### **KEY LEVERS**

#### Supply chain emissions

- Inclusion of ESG criteria in tenders
- Most significant suppliers (in terms of emissions) involved in the **CDP Supply Chain questionnaire**
- Involvement of all suppliers in Open-es (ESG disclosure Platform)
- Sustainability and carbon accounting portal launched to increase the amount of suppliers' data on ESG topics, with a specific focus on GHG emissions
- Training on ESG topics, with a particular focus on emissions

#### Associates emissions

- Periodical meetings and forum to share best practices
- Main levers:
  - Use of **Green gases** and the installation of electric compressors
  - LDAR (leak detection and repair) programs to reduce fugitive emissions
  - Use of energy from renewable sources

#### Other Scope 3 emissions

- Subsidized subscriptions for public transport for employees
- Lower emissions transport for business travel

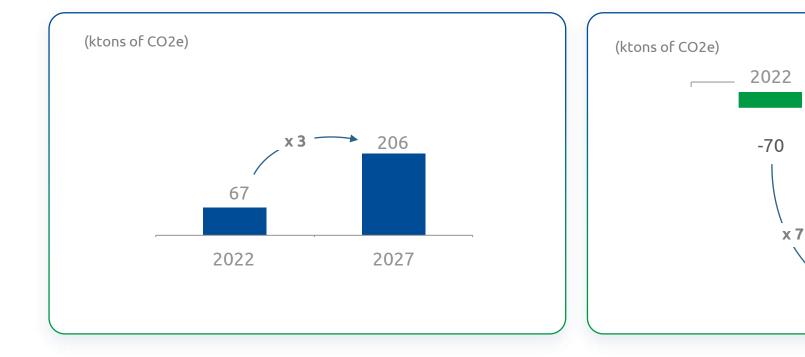
2. On full Snam Group perimeter

**Avoided emissions** 

otherwise be generated by other actors in the system

### 25

Emissions positive net impact of 300 ktons by 2027



#### SNAM ENERGY TRANSITION BUSINESSES **SCOPE 1&2 EMISSIONS**

#### TOTAL AVOIDED EMISSIONS THANKS TO OUR ENERGY TRANSITION BUSINESSES

2027

≈-500



### Moody's Net Zero Assessment



#### ASSESSMENT

Moody's assigned a NZ-3 Net Zero Assessment score (Significant) to Snam's carbon transition plan. The Group's ambition score is Well-below 2°C under Moody's scoring scale, in line with the Paris Agreement goals

#### IMPLEMENTATION

The implementation quality is solidly supportive of its ambition: on Scope 1-2 emissions reduction, the techniques used to achieve targets are well proven and easily deployable; On Scope 3 emissions, Moody's notes that Snam will focus on both influencing its affiliate companies (through sharing of best practices), and selecting as well as influencing suppliers

#### GOVERNANCE

Moody's applied a notch downgrade to the overall NZA score to reflect the exposure to third party natural gas which can potentially lead to uncertainties on the reporting of the impact of gas transported without ownership

Net Zero Trajectory in line with the Well Below 2°C scenario envisaged by the Paris Agreement

<ul> <li>✓ Ambition</li> <li>Well below 2°C</li> <li>(Up to NZ-2 eligible)</li> </ul>				Implementation			Tier 2 (-1 notch)				
Term	Scope	1.5°C	Well below 2°C		bition Above 2°C	Well above 2°C	Above 2.5°C	Positive		mentation	Negative
Short (60%)	1 & 2 (75%) 3 (25%)		•					•	,		V
Long (40%)	1&2 (60%) 3 (40%)	•	•					•			•
			2					Sub-fact GHG acc			Tier 1
Tier 1 Tier		er 2	Tier 3		Tier 4		Integration of climate objectives		5 2		

Ambition score makes it eligible for a maximum overall score of NZ-2. NZ-3 is assigned due to a 1 notch down from the GHG Governance score

# Agenda



### Corporate governance



### Road to Carbon Neutrality



### **Biodiversity & Regeneration**



### Snam People

**Key Data** 



Engagement & Local Communities





### **Biodiversity at Snam today**

Biodiversity and Nature cover environmental topics beyond GHG emissions, such as land & sea use change and freshwater consumption, whose integrity is rapidly declining due to human-related activities that cause loss of biodiversity

#### Environmental restoration and monitoring

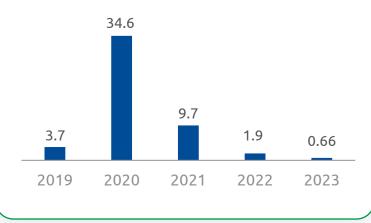
#### Snam follows the legislative procedure of assessments and authorizations through the Environmental Impact Assessment or Integrated Environmental Authorization

The environmental restoration activities are included in a **five-year plan for the compensation of impacts**, which consists of reforestation, care and maintenance of plants and shrubs planted and also includes **environmental monitoring** that assess **the re-naturalization process** 

#### Snam and protected areas

During the planning phase, Snam makes every effort to avoid impacting protected areas

#### Distance covered by pipelines in Natura 2000<sup>1</sup> network sites (km)



### How is Snam developing its biodiversity ambition



SCIENCE BASED TARGETS NETWORK GLOBAL COMMONS ALLIANCE

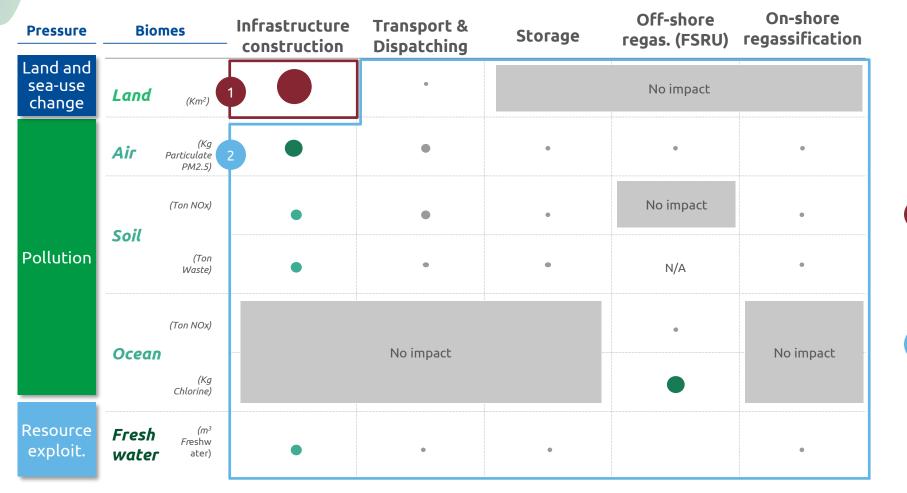
enerav

to inspire the world

Snam to **pioneer a science-based target setting approach through SBTN**, whose goal is to equip organizations with the guidance necessary to set targets on biodiversity and nature

### Nature footprint analysis





Based on most recent SBTN guidance (to be confirmed in validation process):

> Infrastructure Construction has a material impact on Land Usage, while other pressures have no material impact across the value chain

All Operations (T&D, Storage, offshore & onshore regassification) do **NOT** have a material impact on Nature

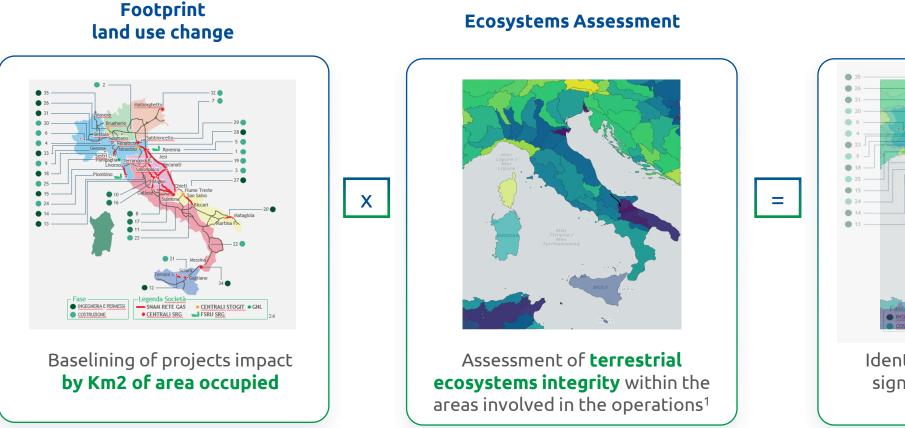
Infrastructure construction: only material impact on nature is "Land-use change"

Legend:

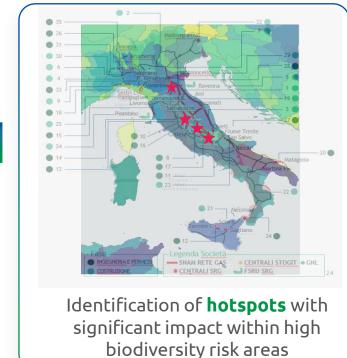
High (4) Very High (5)

### **Biodiversity risk estimate**





**Biodiversity risk** 

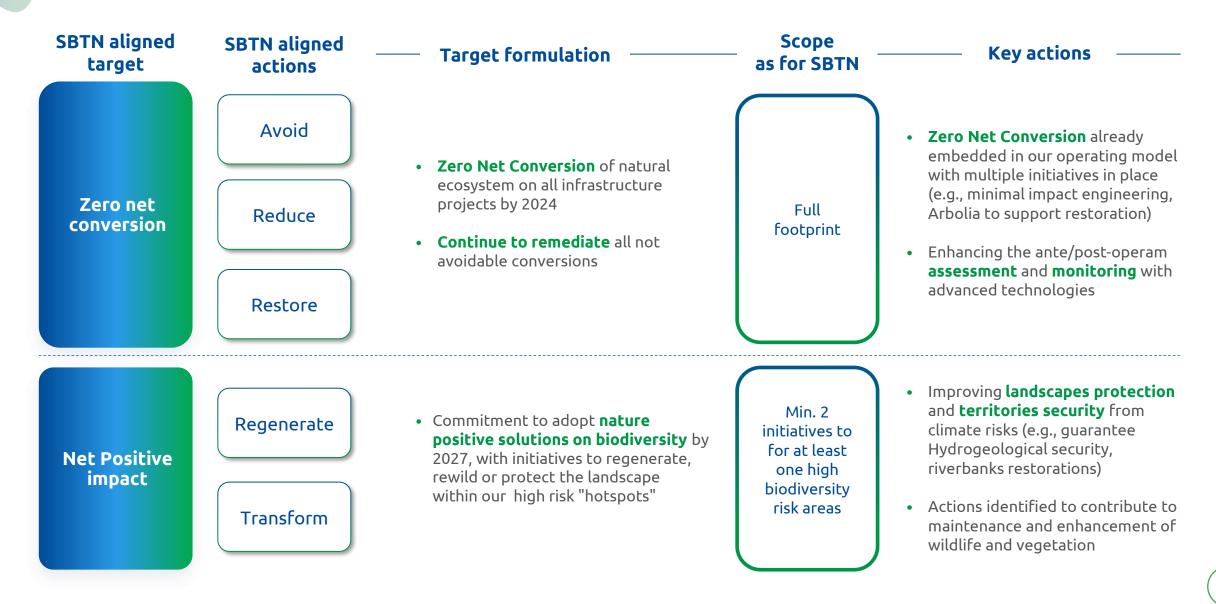


Snam footprint "cross-checked" with the terrestrial ecosystem to identify areas at higher biodiversity risk

1. Use of EII which provides indication on integrity of terrestrial ecosystems globally at 1km2 resolution, providing a scientifically robust way of measuring, monitoring and reporting on terrestrial ecosystem integrity at any geographical scale; from already degraded environment to intact environment

### **Commitments & key actions**





### Working towards a positive impact on Nature



### Nature and biodiversity commitment: from Zero Net Conversion to Net Positive

	Ambition
First pure infrastructure player globally to join SBTN Corporate Engagement Program	Net Positive impact by 2027 With focus on high
Rigorous and scientific approach to full assessment on our midstream business (latest SBTN guidance)	biodiversity risk areas Zero Net Conversion
Operations aligned by design to respect Nature	<b>by 2024</b> On direct operations across its entire footprint
New frontier: exploring "Blue carbon" on seas, rivers and water usage	

# Agenda



### Corporate governance



Road to Carbon Neutrality



**Biodiversity & Regeneration** 



### **Snam People**



**Engagement & Local Communities** 

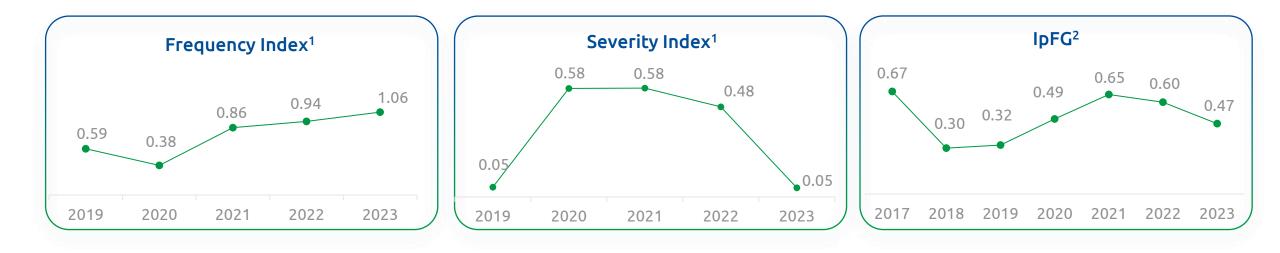






### Health & Safety





• **Snam4safety** project launched in 2018 to strengthen the safety culture and awareness of employees, contractors and suppliers

#### In 2023:

- New training courses on safety leadership and expansion of the perimeter of workers involved
- Construction sites visits increase (+24% yoy)
- Increase of suppliers' safety workshop carried out (+30% yoy)
- Specific initiatives on energy transition businesses for fostering the safety culture

#### • Safety certification ISO 45001:



#### Zero accidents target

### Welfare initiatives & Employees well-being



#### Welfare initiatives

30 welfare services organised into **5 main areas** of intervention:

- Family and Education
- Health and Care
- Well-being and Work-Life Balance
- Finance and Savings
- Social Commitment

#### News 2023

- Healthcare integrative insurance will be extended to all segments of the company population
- Master Be parents support for caregivers with ERG involvement
- Summer camps

#### 2023 Survey & main themes

- 1. Sustainable Engagement
- 2. Well-being
- 3. Job satisfaction
- 4. Work, Organization and Efficiency
- 5. Purpose, Drive and Trust
- 6. People
- 7. Supervisor
- 8. Diversity, Equity and Inclusion
- 9. Job Security, Total Rewards and Employability
- 10. Retention

#### Response rate 80%

#### Sustainable engagement index<sup>1</sup> 84%

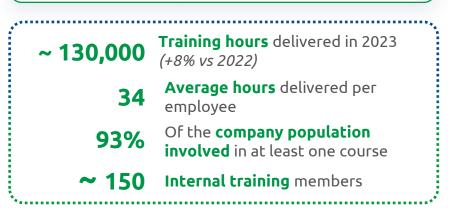
### Training



Initiatives to develop skills aligned with a constantly evolving work environment, such as the use of advanced technologies and innovative work procedures. Beyond the traditional role of skill dissemination, training aims to create awareness and empower employees regarding the company's goals and strategies

### Snam Institute: the in-house Academy

Training hub, a driver of change and innovation, and a generator of potential, was created by listening to the **needs** of the business to **enhance** the skills of our people and **supporting** them in developing their **professional identity** 



#### 2 MAIN PROJECTS



#### **Competence Centers and Excellence Hub**

In a moment of strong **generational turnover**, to preserve **Snam's distinctive know-how** and transmit technical skills, **Competence Centers** have been established and formalized. These centers consist of experts who serve as references for specific topics. Additionally, the **Excellence Hub Group** has been instituted to promote technical training and define operational standards for gas operations

#### **Development programs**

Target-specific training and leadership development programs to enhance **managerial skills** and the ability to **innovate** and learn about **technological trends**, to promote an **organizational culture open to change**, and to create **engagement** in people. In 2023, **4** new Development Programs launched involving ~**200 colleagues** 

2023

### **Diversity & Inclusion**

2020

- **Policy Framework**: spread the culture of diversity and equal opportunities, apply specific HR policies and metrics to ensure fairness at all stages of the employment relationship (specific policies on diversity & inclusion, gender equality, recruiting, harassment and gender transition)
- Inclusion Manifesto: educational company-wide guidelines to behave and communicate inclusively in the workplace
- **Employee Performance Management:** yearly performance process integrates feedback conversations and evaluations on inclusiveness
- Inclusion Week: a yearly week of training events dedicated to increasing awareness on diversity and inclusion
- E-learning Pills & Training Programs on unconscious bias
- **#Snam4diversity Talks**: quarterly webinars with internal and external guest speakers on DE&I topics
- E-learning Pills for Snam Suppliers: an online training program dedicated to our suppliers on DE&I
- Employees Resource ESG Roadshow: joint roadshow with Snam Foundation to engage all employees
- Included for the 3rd year in **Bloomberg's Gender-Equality Index**
- **Employees Resource Groups**: employees groups supporting our DE&I roadmap by raising awareness on parenthood, disability, LGBTQ+, STEM, gender & generations

Achievement of UNI 125: 2022 Certification for Gender Equality in 2023



New commitment on gender pay gap in our Scorecard



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**Key Data** 



### **Engagement & Local Communities**





### **Engaged and Accountable**



### Engagement 336 investors met through roadshows pre- and post-AGM Local Institutions Customers / suppliers / infra operators / associations<sup>1</sup>

#### European and International Institutions

- 10 EU public consultations
- >50 meetings with European Institutions, trade associations and think tanks
- >100 meetings with members of state and government, diplomatic representatives, authorities, and multilateral organizations

Regulatory, through consultations and processes

#### Outcomes



**NEW Climate Lobbying Committment:** Enhancing transparency by disclosing climate-related lobbying activities and assessing their alignment with the objectives of the Paris Agreement. Demonstrating clear commitment to climate goals.

**NEW Sustainability KPIs in Incentive Plans**: New objectives have been included in the incentive plans by including, for the shortterm plan (AMI), a sustainability metric related to ESG criteria within the supply chain scoring model, and for the long-term plan (LTI), a business metric related to Energy Transition Readiness.

Anti-Corruption: Snam adheres to ISO 37001:2016 standards, implementing an Anti-Corruption Management System. This includes an approved Anti-Corruption Policy, overseen by the Anti-Corruption Committee with support from Compliance & Business Integrity. The policy underscores senior management and board commitment to corruption prevention.

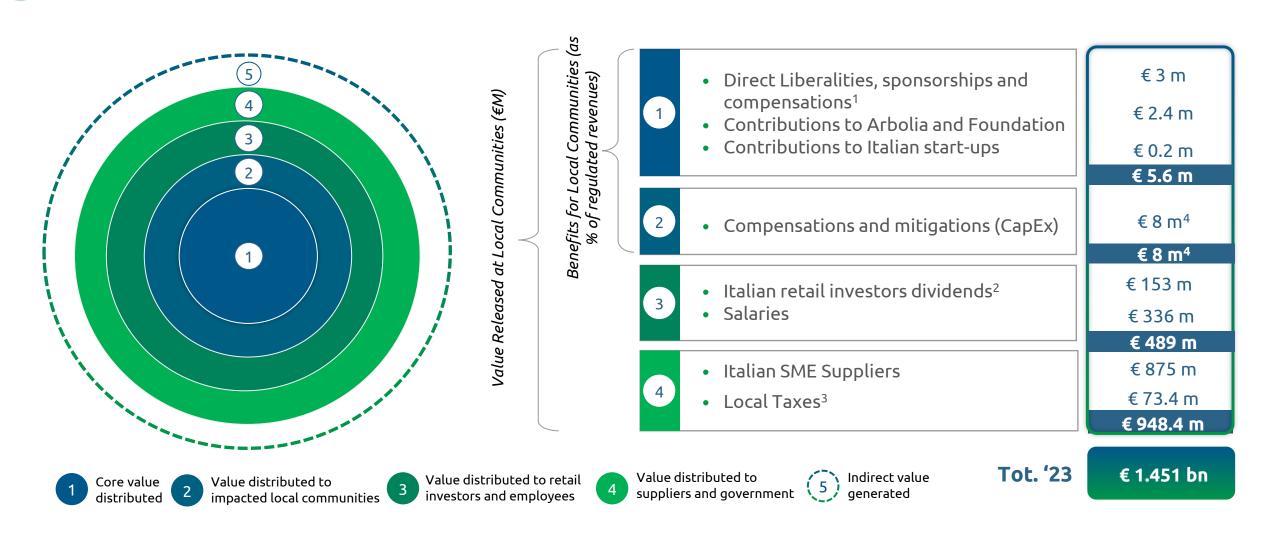
#### 2023 Materiality Matrix

- 3 workshops engaging specific stakeholders' categories (clients, suppliers, employees) in order to identify **material topics** according to the **impact materiality** perspective
- 1to1 interviews
- >10.000 stakeholders engaged for the impact and financial materiality assessment

### **Local Communities**



40



- 1. From Income statement
- 2. Based on Italian Retail Investors at 16.8% (2023 Q1 report), a total number of shares of 3,360,857,809 and a dividend per share in 2022 of 0.2751€
- 3. Included TARI, IMU and IRAP
- 4. Includes SRG and STOGIT "Oneri compensazioni ambientali" and "Sistemazione a Verde"; the figure is to be considered a partial of total "Compensations and mitigations". From 2024 onwards, P&C will gear up from '24 to track all these items and have a figure as accurate as possible





Involving Suppliers in the decarbonization journey, raising awareness about climate change, and supporting digital innovation contribute to promoting a shared model of sustainable development

Suppliers Engagement	ESG Criteria & Supplier's	Target Scope 3	Sustainable
& Training	Decarbonization Plans		construction site
<ul> <li>OpenEs (ESG disclosure Platform) to exchange data</li> <li>CDP Questionnaires</li> <li>Suppliers Engagement on Salesforce Net Zero Cloud</li> <li>ESG Education Pills</li> <li>Road to the annual convention with focus on emissions and cyber</li> </ul>	<ul> <li>190 contracts (&gt;100 suppliers) with ESG criteria equal to ~ 35% of 2023 procurement volume</li> <li>100 Decarbonization Plans evaluated (60% positively)</li> </ul>	<ul> <li>Redefinition Perimeter of action</li> <li>Emissions from Hybrid Analysis: <ul> <li>Spend Based</li> <li>Primary Supplier Data</li> <li>Related Decarbonization Targets</li> </ul> </li> </ul>	<ul> <li>8 Pilot Sites along the Adriatic Line:</li> <li>Use of Biofuels (diesel + Hydrotreated Vegetable Oil)</li> <li>Electrification Equipment (introduction of electric heavy-duty vehicles)</li> <li>Water Reuse and Waste Recovery (e.g., 95% of excavated soil reused on site)</li> </ul>

### **Snam Foundation**



#### "3P approach...

### A "3P" approach to fostering a Just Transition



#### ...implemented through 3 levers"

**Volunteering:** donation of ~4,200 hours yearly on projects

**Financing:** 3<sup>rd</sup> sectors partners collaborating on different projects locally

**Educating:** building skills and capacity for volunteers, 3<sup>rd</sup> sector partners and beneficiaries to scale our impact



Number of activities for each region



1,030 Participants colleagues



n

Distinctive approach combining volunteering, financing and education

### Arbolia – A benefit company to develop new green areas in Italy



Benefit company established in 2020 by Snam and the Cassa Depositi e Prestiti Foundation, creates new green areas in Italy, contributing to the fight against climate change, improving air quality, enhancing life in cities, and promoting sustainable development

AFFORESTATION					
35	completed projects				
~ 82,000	82,000 equivalent plants planted				
8,900	<b>8,900</b> tons of CO2 absorbed in next 20 years				
37,500 kg	<b>500 kg</b> of PM10 absorbed annually				
6,500 tons	of oxygen returning to the environment in 20 years				

Design and implementation of afforestation projects in **urban contexts** in collaboration with public and private entities, **financially supported by third parties** 



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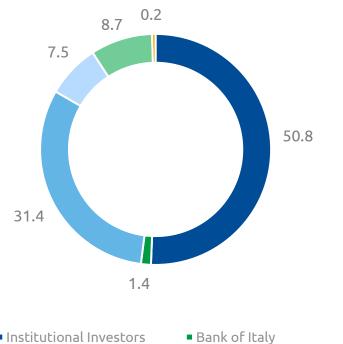




### **Snam's Shareholders**



#### Shareholders structure (%)

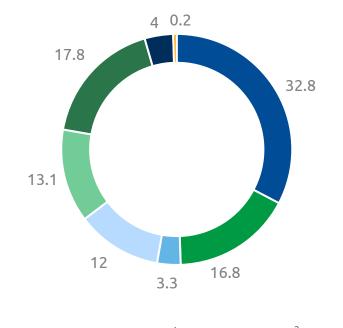


Minozzi

Treasury shares

- Institutional Investors
- CDP Reti
- Retail Investors

Shareholders geographical break down (%)



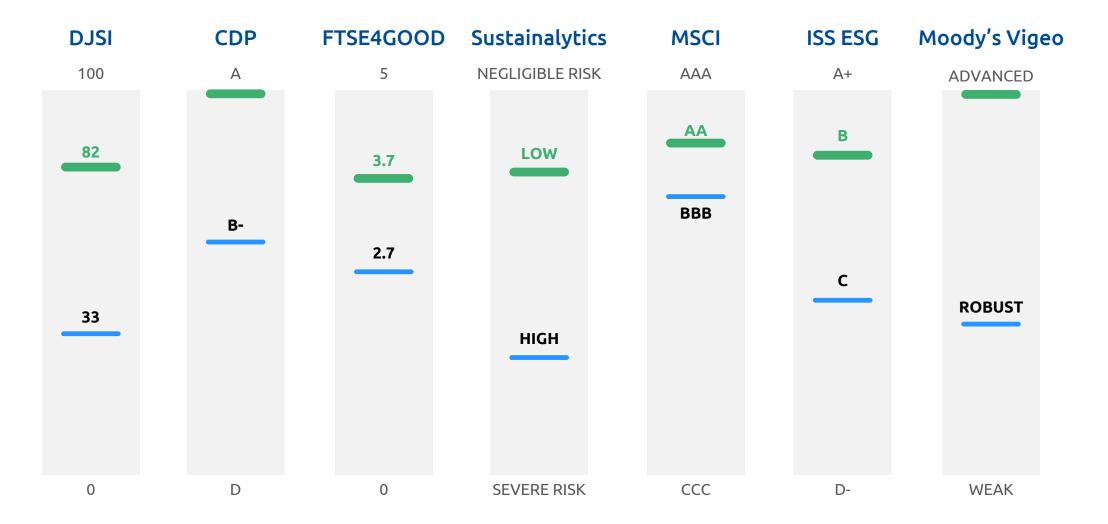
Italy - Strategic Holders<sup>1</sup> Italy - Retails<sup>2</sup> Italy - Institutional Continental Europe Usa and Canada UK and Ireland Rest of the world Treasury shares

#### ESG investors represent 47.3% of institutional shares<sup>3</sup>

1. Italy-Strategic holders includes Bank of Italy and CDP Reti 2. Italy-Retails includes the participation of Romano Minozzi equal to 7.5% 3. Nasdag analysis, August 2023

### Sound absolute and relative position in ESG Rating



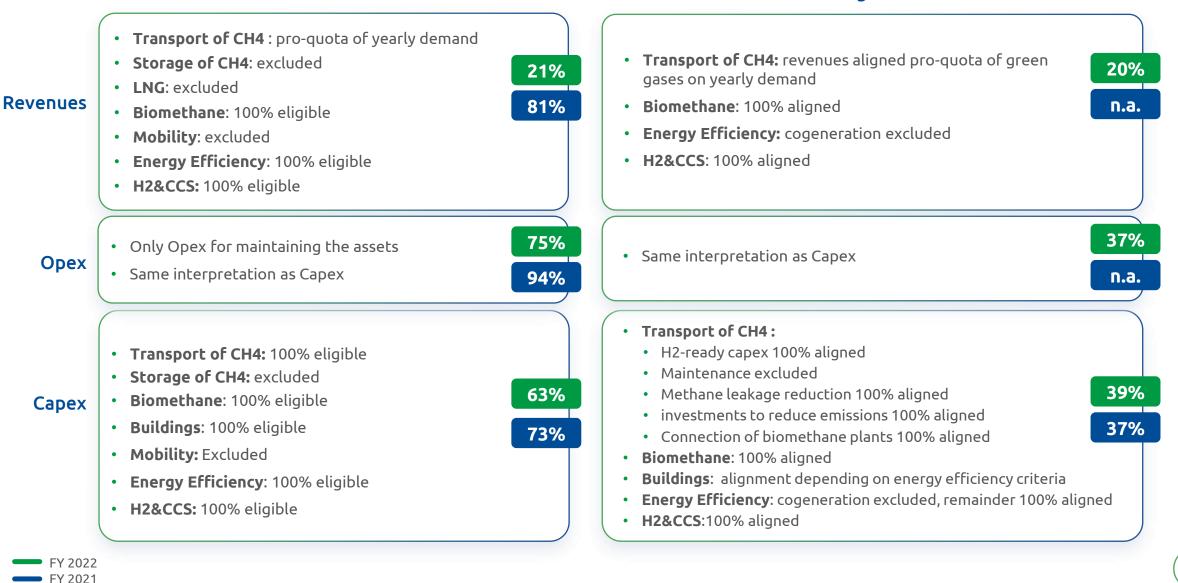


### **EU Taxonomy**



Eligibility

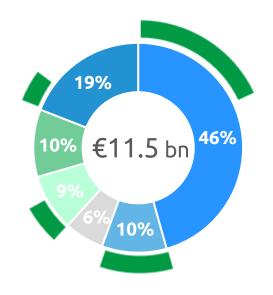
Alignment



### 2023-27 Capex alignment

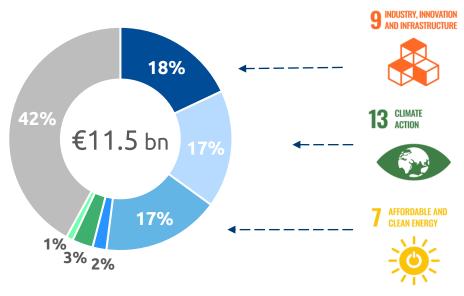


#### OVERALL CAPEX MIX AND TAXONOMY ALIGNMENT



- H2 Ready
  Digitalization/Technology
  FSRUs
  Maintenance & other
  - Capex Taxonomy aligned

#### CAPEX ALIGNMENT TO SDGS



- SDG 7 Affordable and clean energy (including FSRUs)
- SDG 9 Industry, innovation and infrastructure
- SDG 13 Climate Action
- Not aligned

- SDG 11 Sustainable cities and communities
- SDG 12 Responsible consumption and production
- SDG 8 Decent work and Economic growth

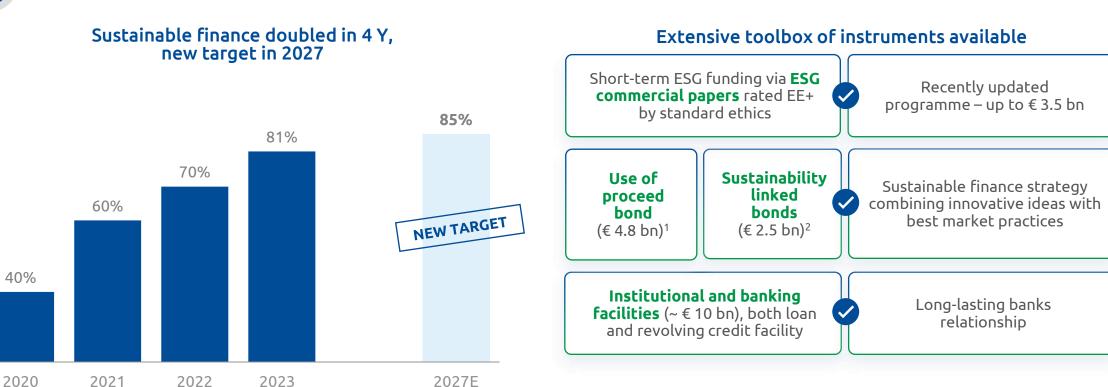
#### 37% taxonomy aligned

#### 58% SDGs aligned

### Sustainable Finance



*ESG Finance over total funding available: 85% in 2027* 



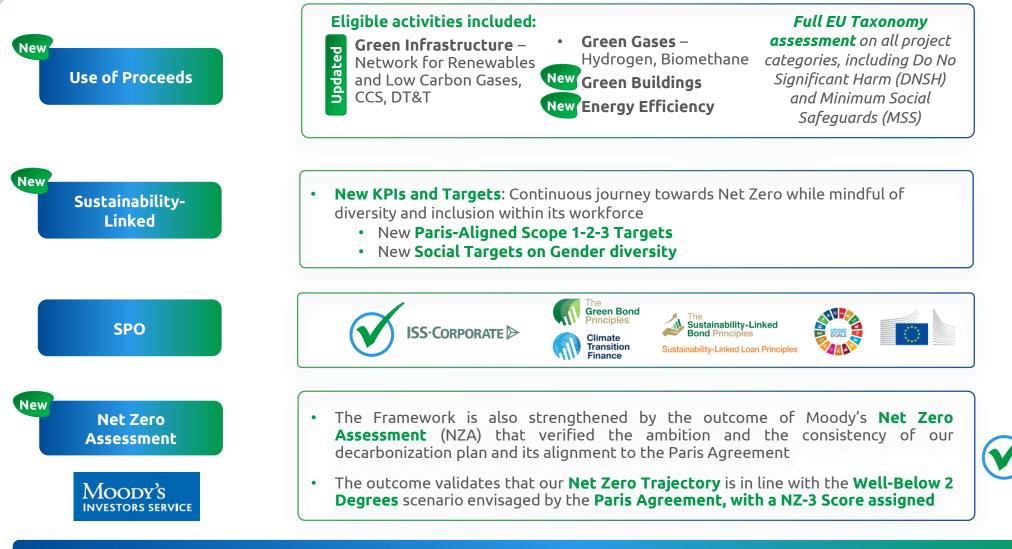
## Sustainable Finance Framework updated in February 2024, for the issuance of Green (EU taxonomy aligned) and Sustainability-Linked debt instruments<sup>3</sup>

- 1. o/w € 500 m Climate Action Bond issued in 2019, € 3.8 bn Transition bonds issued in 2020-2023 and € 500m Green bond issued in Feb. 2024
- 2. Sustainability linked bonds issued in Jan 2022 for €1.5bn and €1bn issued in Feb 2024
- 3. In the forms of bonds, loans, project financings and/or any financing instruments in various format and currencies



### Sustainable Finance Framework





#### From ambition to Paris-aligned transition

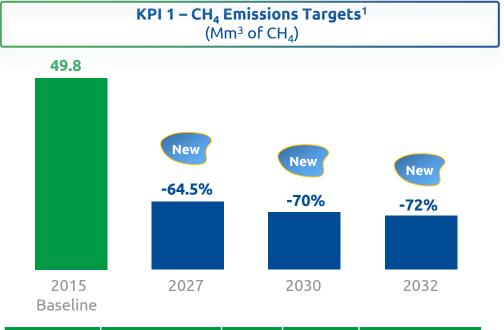
**First published** 

in the market

### Sustainable Finance Framework Sustainability-Linked Features: KPI and SPTs (1)



#### **REDUCTION IN METHANE EMISSIONS**



SPT #	Metric	Base	Target	Reference Date		
KPI 1: Reduction of absolute natural gas emissions						
SPT 1a	Natural gas emissions reduction	2015	-64.5%	31 <sup>st</sup> Dec 2027		
SPT 1b			-70%	31 <sup>st</sup> Dec 2030		
SPT 1c			-72%	31 <sup>st</sup> Dec 2032		

#### **KEY CONSIDERATIONS**

- The reduction of methane emissions, due to its high global warming potential, along the oil and gas value chain has always been a priority for the industry
- Methane emissions arise from the release of natural gas into the atmosphere from: normal plant operation, the connection of new gas pipelines and the maintenance activities, or from accidental spills occurring at infrastructures
- In 2022, natural gas emissions represented 35% of Snam's scope 1 and 2 emissions from activities included in the regulated business perimeter<sup>(2)</sup>
- Key levers to reduce natural gas emissions include the use of Leak Detection and Repair (LDAR) technologies and other initiatives to replace network components
- The new trajectory for the methane emissions KPI now includes targets defined in 2027, 2030 and 2032<sup>3</sup>

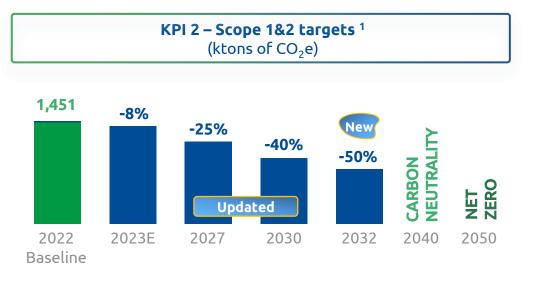


- 1. Regulated business includes activities related to transportation, storage, regasification and distribution infrastructure and related services
- 2. Excluded activities represent close to 0.0% of methane emissions
- 3. Sustainable Funding Framework 2021 included a 2025 target for KPI1 (-55% vs. 2015 baseline)



### Sustainable Finance Framework Sustainability-Linked Features: KPI and SPTs (2)

#### **REDUCTION IN SCOPE 1 AND 2 EMISSIONS**



SPT #	Metric	Base	Target	Reference Date		
KPI 2: Reduction of absolute Scope 1 and 2 GHG emissions						
SPT 2a	Scope 1 and 2 GHG emissions reduction	2022	-25%	31 <sup>st</sup> Dec 2027		
SPT 2b			-40%	31 <sup>st</sup> Dec 2030		
SPT 2c			-50%	31 <sup>st</sup> Dec 2032		

#### **KEY CONSIDERATIONS**

- This KPI and the SPTs are part of Snam's longer-term target of being Carbon Neutral in its operational activities (Scope 1 and 2) by 2050
- The KPI covers Scope 1 and 2 GHG emissions of Snam's Regulated activities, representing slightly over **50%** of the Scope 1, 2 and 3 GHG emissions of Regulated business
- Regulated business cover ~96% of total Scope 1 & 2 emissions
- According to Moody's NZA, Snam has a "solid implementation driven by the company's clear action plan on Scopes 1 and 2, based on proven and easy to scale-up technology"
  - Short-term Scope 1 and 2: well below 2°C trajectory
  - Long-term Scope 1 and 2: well below 2°C trajectory
- Key Levers include:
  - Reduction of methane emissions
  - Increase of energy efficiency / energy savings in buildings
  - Purchase of green electricity
- The updated trajectory has been extended and now includes a 2032 target<sup>2</sup>



1. Regulated business includes activities related to transportation, storage, regasification and distribution infrastructure and related services

2. Previous Scope 1&2 targets in 2027 and 2030 were defined on a 2018 baseline and on a different perimeter beyond our regulated business



Supply

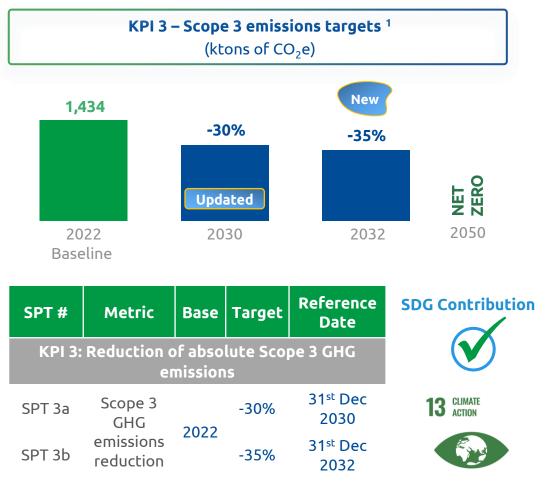
Chain

Associates

Other Emissions

### Sustainable Finance Framework Sustainability-Linked Features: KPI and SPTs (3)

#### **REDUCTION IN SCOPE 3 EMISSIONS**

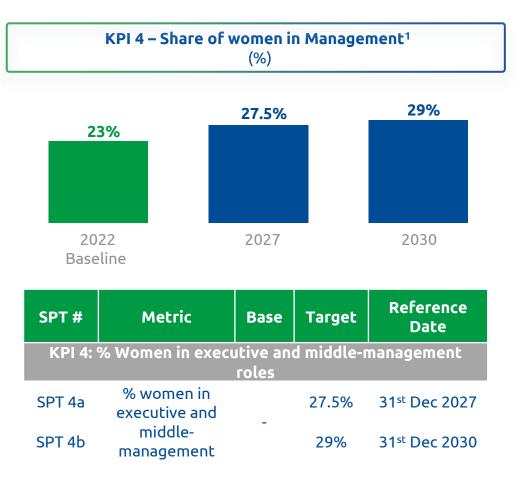


#### **KEY CONSIDERATIONS**

- On Scope 3, stated in absolute terms, Snam has a goal to reduce emissions of 30% and 35% respectively by 2030 and 2032, which is consistent with Well-below 2°C degrees scenario as stated in the Moody's NZA
- Scope 3 emissions mainly come from our associates companies and supply chain, which is mainly composed of SMEs – the envisaged perimeter for the KPI defined on Regulated Business covers 82.5% of Snam's total Scope 3 emissions in 2022
- Constant and proactive engagement with these parties will help monitor and reduce GHG emissions It includes emissions from the following categories:
  - Scope 3.1. Purchased goods and services
  - Scope 3.2. Capital goods
  - Scope 3.4. Upstream transportation and distribution
  - Scope 3.5. Waste generated in operations
  - Scope 3.8. Upstream leased assets
  - Scope 3.15. Investments, including SeaCorridor
  - Scope 3.3. Fuel-and-energy-related activities
  - Scope 3.6. Business Travels
  - Scope 3.7. Employee commuting

### Sustainable Finance Framework Sustainability-Linked Features: KPI and SPTs (4)

#### **INCREASE IN THE SHARE OF WOMEN IN MANAGEMENT POSITIONS**



#### **KEY CONSIDERATIONS**

- Gender diversity has always been a focal point of Snam's People strategy, focusing on pragmatic actions to accelerate the growth of women in managerial roles
- The KPI's scope and perimeter covers 90% of the permanent workforce, while the management positions considered represent 23% vs. total employees
- In 2020 a Policy Framework was developed to spread the culture of diversity and equal opportunities, as well as apply specific HR policies and metrics to ensure fairness at all stages of the employment relationship (specific policies on diversity & inclusion, gender equality, recruiting, harassment and gender transition)
- For the first time, Snam is considering to incorporate in its funding instruments a Social KPI addressing women's representation at the management level, with targets set for 2027 and 2030



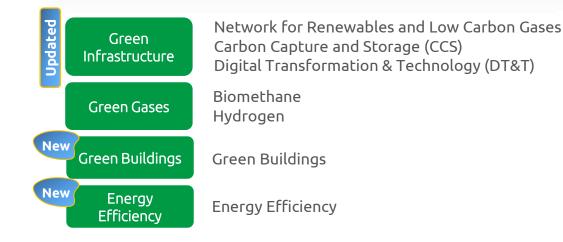
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to inspire the world

### Sustainable Finance Framework Use of Proceeds

#### **GREEN PROJECT CATEGORIES**

Extended Green Project categories to incorporate every aspect of updated Capex Plan





- **Full EU Taxonomy alignment verified** on all project categories, including Do No Significant Harm (DNSH) and Minimum Social Safeguards (MSS)
- Use of Proceeds follows best market practice as established by the ICMA Green Bond Principles (2021), LMA Green Loan Principles (2023), the Climate Transition Finance Handbook (2023)



#### **KEY NEW PROJECTS**

- Construction and operation of **new transmission pipelines dedicated to the transport of renewable and low-carbon gases** (biomethane, Hydrogen)
- Investments in CCS infrastructure (e.g. pilot project to capture and store CO<sub>2</sub> emitted by ENI's compressor near Ravenna)
- Development and use of **new Information and Communication Technologies (ICT) to proactively reduce GHG emissions**
- Construction of the **new headquarters** in Milan
- Energy efficiency investments for the installation, maintenance and repair of renewable energy technologies (e.g. solar PV systems and heat pumps) and for the upgrade of buildings

#### POSITIVE SDG CONTRIBUTION



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This presentation contains forward-looking statements regarding future events and the future results of Snam that are based on current expectations, estimates, forecasts, and projections about the industries in which Snam perates and the beliefs and assumptions of the management of Snam.

In particular, among other statements, certain statements with regard to management objectives, trends in results of operations, margins, costs, return on equity, risk management are forward-looking in nature.

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energy to inspire the world

THANK YOU